CITY & BOROUGH of YAKUTAT
P.O. Box 160
Yakutat, Alaska 99689
Phone (907) 784-3323
Fax (907) 784-3281

NOTICE

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City and Borough of Yakutat, Alaska
Borough Assembly Special Meeting
August 20, 2020 5:30 p.m. City Hall

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The Borough Assembly shall conduct a Special Meeting on Thursday, August 20, 2020 at 5:30 p.m. at City Hall, to consider issuance of intent to award purchase contract to Southeast Region Emergency Medical Services Council, Inc.

While the Special Meeting is open to the public, the public is strongly encouraged to participate using the teleconference number. Individuals who wish to provide written comments to the Borough Assembly under Agenda Item Public Participation, please contact the Borough Clerk at

907-784-3323 ext. 104 or

Email: admin@yakutatak.us no later than Thursday, August 20th at 4:30 p.m.

Teleconference Number: 1-800-528-2793

Code: 3182367

This Meeting will be aired on the local radio station.

KYKT 91.9 FM

POSTED ON: AUGUST 19, 2020
POSTED AT: MALLOTS GENERAL STORE, ALASKA COMMERICAL CO., YAKUTAT HARDWARE, AND CBY HALL

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AGENDA

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City and Borough of Yakutat, Alaska
Borough Assembly Special Meeting
August 20, 2020 5:30 p.m. City Hall

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1. CALL TO ORDER:

2. ROLL CALL:

3. ADOPTION OF AGENDA:

4. NEW BUSINESS:

   4.1 PROPOSAL AWARD: TYPE I AMBULANCE PROJECT TO SOUTHEAST REGION EMERGENCY MEDICAL SERVICES COUNCIL, INC FOR THE TOTAL AMOUNT OF $215,608.64 AND AUTHORIZE THE BOROUGH MANAGER TO COMPLETE THE PURCHASE.

   4.2 PUBLIC PARTICIPATION: PERSONS WISHING TO SHARE THEIR VIEWS ON AGENDA ITEM 4.1 MAY DO SO AT THIS TIME.

      4.2A PRESENT AUDIENCE PARTICIPATION

      4.2B WRITTEN COMMENT AUDIENCE PARTICIPATION

      4.3C TELEPHONIC AUDIENCE PARTICIPATION

   4.3 ASSEMBLY ACTION:

5. ADJOURNMENT:

POSTED ON: AUGUST 19, 2020
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August 18, 2020

Southeast Region Emergency Medical Services Council, Inc.
100 Clothilde Bahovee Way
Sitka, Alaska 99835
Attn: Thor Christianson
email: thorc@aol.com

RE: Ambulance RFP – Notice of Intent to Award

Dear Mr. Christianson:

On July 27, 2020, the Borough received and opened two proposals submitted in response to the Request for Proposals for Type I Ambulance issued by the Borough on July 1, 2020. After review by myself and Kelly Leseman, and further consultation regarding the proposals and the Borough's needs, the SEREMS proposal has been determined to be the most advantageous to the Borough.

I intend to recommend to the Borough Assembly that it award this project to SEREMS for the total amount of $215,608.64, and that it authorize me to complete the purchase. Upon formal award by the Assembly, I will supply a Notice of Award letter, with a request for purchase documents.

SEREMS will need to provide to the Borough a Certificate of Good Standing, issued by the SOA Division of Corporations. Can you please provide this to me as soon as possible.

If you have any questions, please feel free to contact me.

Sincerely,

Jon Erickson
Borough Manager

3000/1042

RECEIVED
JUL 0 6 2020
CITY & BOROUGH
YAKUTAT

Southeast Region Emergency Medical Services Council, Inc.
100 Clothilde Bahovec Way Sitka, Alaska 99835-9548 Tel: (907) 747-8005 Fax: (907) 747-1406
www.serems.org

Proposal for Type 1 ambulance for City and Borough of Yakutat
From Southeast Region EMS Council Inc.

Southeast Region EMS (SEREMS) has been the primary purchaser of Code Blue ambulances in the State of Alaska for the last 18 years. We have purchased over 40 ambulances for communities all over Alaska. We would be happy to assist the City of Yakutat in the purchase of a new ambulance. We propose the following.

SEREMS would purchase a Braun Northwest ambulance. See attached proposal from Braun Northwest. By using SEREMS as the purchaser of record with Braun, Yakutat would benefit from savings that SEREMS enjoys because of our long history with Braun. Just using our fleet number with Ford saves from five to seven thousand dollars. SEREMS would charge $1000 over actual costs for acting as project manager for this purchase. The City of Yakutat would pay SEREMS the expected cost of the ambulance and accessories plus a reasonable contingency amount after signing the proposal. Once the ambulance has been delivered, any funds left less SEREMS's fee will be returned to the City of Yakutat.

SEREMS will coordinate all pre-build meetings with a representative of the City of Yakutat. SEREMS will arrange all travel and coordinate any changes to the proposal. SEREMS will also coordinate pick up and inspection of the ambulance once it is built. SEREMS will arrange travel for the inspection trip as well. SEREMS will arrange transportation of the ambulance to Yakutat from Braun's factory in Chehalis Washington. Thor Christianson will accompany the representative on both trips to facilitate and to insure that the ambulance will meet Yakutat's needs.

SEREMS will purchase and arrange for Braun to install a Stryker Power cot system or any other cot system the City of Yakutat wishes installed. . Note that there are other companies that make similar systems and the City of Yakutat may want to investigate those systems. If SEREMS is contracted to provide this service we would happy to help explore all options.

Included with this proposal is a proposal from Bruan Northwest for an F350 type one ambulance. If the City of Yakutat desires to go to a F450 based ambulance, that is an

option. However, it should be noted that this will extend the time it takes to get the ambulance. Also included with this proposal is a bid from Stryker for a power cot system

The costs would be as follows.
Base bid from Braun Northwest $154,825
Change to F450 Chassis $16,000 (this includes both the extra cost of the chassis and the addition of a liquid spring suspension.)
Stryker Powerload system $42,452.24
Travel estimate for pre-build and inspection/pick up $4000
Cost estimate for ambulance transportation $4000.
SEREMS fee $1000.
Recommended contingency $10,000.

Total $232,277.24

Any unused funds from travel and contingency will be returned to the City of Skagway at the end of the project with an itemized cost accounting.

We hope SEREMS can help you get an ambulance that will serve your community for many years to come. Please feel free to contact Thor Christianson, SEREMS's resource manager if you have any questions or concerns.

Thor Christianson

Thor Christianson
Southeast Region EMS Council Inc.
100 Clothilde Bahovec Way
Sitka, AK 99835

KBL Engineering Services
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[illegible] Drive, Suite 201
[illegible] AK 99515
[illegible] (office)
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[illegible]@kbl.alaska.com

July 30, 2020

Jon Erickson
Manager
City-Borough of Yakutat
PO Box 160
Yakutat, Alaska 99689

Re: New Ambulance Proposal Review and Recommendation for Award.

Dear Mr. Erickson,

The CBY received two proposals from qualified manufactures; both using Braun Ambulances. These include: Braun Custom Ambulances (BCA) from Van Wert, Ohio. The second from Braun Northwest (BN) in coordination with the Southeast Regional Emergency Medical Services Council (SEREMS) located in Chehalis, Washington and Sitka, Alaska respectively. Both proposals were delivered in the required submittal date of July 27th, 2020 and met the requirements of the submittal process.

The proposed cost for each manufacture is $197,000 (BCA) and $232,277.24 (BN/SERMES). BCA proposed price is lower. However, their proposed price does not include options listed in the RFP but, notes to contact manufacture for costs. This includes the Styker Power-Lift system which is an $42-$45,000 line-item. The Stryker system alone would put BCA cost at over $239,000. Other costs included in the BN/SERMES estimate were not included in the BCA proposal. These and other factors are summarized in the table below.

ITEM	BRAUN CUSTOM AMBULANCE	BRAUN NORTHWEST-SEREMS
Delivery by Dec 31, 2020	Yes	Yes
Base Cost	$197,000	$232,277
Stryker Power Load System	No-Optional Item (this is a $42-45,000 item)	Yes
Chassis	Chevy 5500 Crew Cab	Ford F-450
Warranty	Conditional	Yes
New OEM Vehicle	Demo Unit	Yes
Cost for Inspection Inlcuded	No: Inspection required. Involves travel to Ohio	Yes: Inspection required. Cost included to travel to Washington State
FOB Yakutat	Yes, shipped freight from Ohio	Yes, delivered to Seattle docks by CBY & SERMES Representative (if desired).

KBL Engineering Services

Overall, the BN/SERMES is a more complete proposal, a lower price when considering all options, and provides a higher level of service throughout the build and delivered process than BCA. This is important as additional options and choices will be assessed and selected throughout the manufacturing process. The BN/SERMES proposal also includes functional testing of the ambulance prior to shipping. The BCA proposal does not include this.

Based on each manufacture's proposal, it is my recommendation the BN/SERMES most meets the requirements and best value for the City-Borough of Yakutat.

Kelly B. Leseman P.E., PMP
KBL Engineering Services

---------- Original Message ----------
From: thorc@aol.com
To: "manager@yakutatak.us" <manager@yakutatak.us>
Date: August 14, 2020 at 2:24 PM
Subject: Ambulance

Good afternoon Jon,

Ok here is where we are at with the ambulance.

The cost of the rig with options $189,087. That includes painting the rig red for $3,500 and changing to an F450. The chassis cost a bit more because they have to bring it from Kansas. That also includes having the same lettering and striping as your current rig and a full set of winter tires. It also includes the UV light and Deutsch connectors.

The cost of a PowerPro XT cot is $19,521.64.

My fee is $1,000

The cost to ship it up on AML is just under $4,000. I think I can get AML to ship it for free or very little since I have a contact there, but I do not want to promise something I am not sure about.

The cost to for me to go down and do the inspection, test driving (I usually like to get at least a few hundred miles on the rig to make sure everything is good) and loading the rig on the barge is $2000. We may be able to do it for less than this, but I don't want any surprises for you.

That would make the grand total $215,608.64. There are a few places we could save some money on this, but that is how much it would be as configured right now. SEREMS will bill the City of Yakutat for the total amount. Braun NW says they can have it done by December 15.

I will send a PO to Braun now to get things started and to make sure we get the chassis, but if you want to make changes next week we should be able to do that with out much problem. Please contact me if you have any questions/concerns.

Thor

Thor Christianson
Southeast Region EMS
Resource manager
907-747-8005